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53 West Cedar Street  
Poughkeepsie, NY 12601  
845 471-5520 x123  
845 214-6731 (cell)  
845 471-5593 (fax)  
[bill23@nycomco.com](mailto:bill23@nycomco.com)

September 23, 2015

Chief Joseph Snyder

Town of New Paltz Police Department  
83 So. Putt Corners Rd  
New Paltz, NY 12561

Dear Chief Snyder,

Thank you for your time to discuss the Town of New Paltz Police Department's dispatch console and proposed upgrade.

The current console lease program was configured to meet the requirements of the Town Police Department's relocation to the new headquarters in 2010, while keeping the total monthly billing within reach of the existing budget. Those requirements included a new Rohn45 radio tower, complete duplication of your operating infrastructure, new antenna lines and a Patrol channel monitoring PA system, plus the addition of a 2<sup>nd</sup> console position.

At this point in time, with the best interest of the New Paltz PD in mind, we are recommending that the Town take advantage of an opportunity to replace the used Orbacom console with a new Zetron MAX two position console. As mentioned, the manufacturer of Orbacom is no longer in business and original manufacturer parts are becoming scarce. Over the last 2+ years NYCOMCO has installed Zetron MAX consoles at UC Sheriff, DC Sheriff, the City of Poughkeepsie PD, Warwick PD, the Town of Poughkeepsie PD, the City of Newburgh PD, the Town of Newburgh PD, the City of Kingston PD... to name a few.

In appreciation of the Town's relationship with NYCOMCO and with a special pricing incentive from Zetron, we are proposing the new console, with the required radio infrastructure, at your current monthly payment of \$ 1,556.00. Without the special considerations being applied, the actual cost to lease the two position Zetron MAX with infrastructure and support would be \$ 1,910.00/month.

As always, NYCOMCO is here to provide the highest level of professional service to the Town of New Paltz and we appreciate the years our organizations have worked together.

Thank you,

A handwritten signature in black ink that reads 'Bill Tuthill'.

Bill Tuthill  
Communications Consultant



53 West Cedar Street- Poughkeepsie- NY 12601
845-471-5520 or 1-800-NYCOMCO
WWW.NYCOMCO.COM

Lease No. 14200-SLE02

LEASE AGREEMENT

New York Communications Company, Inc. as Lessor hereby agrees to lease to the undersigned as Lessee subject to the terms and conditions of the face and on the reverse side hereof, the following equipment:

Table with 3 columns: NO. OF UNITS, MODEL, DESCRIPTION. Includes rows for Zetron Max, Rohn45 Radio Tower, and Bogen 100 Watt Amplifier.

Location of Equipment: Town of New Paltz Police Dept, 83 So. Putt Corners Rd, New Paltz, NY 12561

The lease rate \$ 1,176.00 per month for 84 months for a period of seven year(s) commencing on the first day of the month following the date of installation of the equipment.

The Lessor will install the equipment after Lessor receives notice of FCC approval when applicable. Shipment shall be f.o.b. Lessor's plant, and Lessor shall not be liable for delays in delivery or failure to manufacture or deliver...

SIGNED: New York Communications Company Inc.
BY: Jenna Riess Secretary

NAME: Town of New Paltz Police Department
ADDRESS: 83 So. Putt Corners Rd New Paltz, NY 12561

Effective Date:
End Date:
(To be filled in by NYCOMCO)

SIGNED:
DATE:



**NEW YORK COMMUNICATIONS COMPANY, INC.**

53 WEST CEDAR STREET ♦ POUGHKEEPSIE, NY 12601  
 (845) - 471-5520, FAX (845) - 471-5593

WWW.NYCOMCO.COM

LEASE ORDER: 272821-00  
 DATE: 9/23/15  
 SALESREP: WILLIAM TUTHILL  
 LEASE #: 14200 -SLE-02  
 EXPIRATION DATE:

Bill To: 14200  
 NEW PALTZ PD TWN  
 83 SOUTH PUTT CORNERS ROAD  
 SUITE #1  
 NEW PALTZ NY 12561  
 CUSTOMER CONTACTS: Chief Joe Snyder      PHONE: 255-1323

QTY	MODEL	DESCRIPTION	UNIT PRICE	TOTAL
2	905-0381	TWO POSITION ZETRON MAX PRO CONSOLE. TWO WORK STATION BUNDLES W/ TWO TOUCH SCREEN MONITORS, SHURE DESK MICROPHONES, FOOT SWITCHES, 6 RADIO GATEWAYS, 2 BLOCKS OF 10 RADIO LICENSES, 1 REDUNDANT POWER SUPPLY SYSTEM & MEDIA DOCKING STATIONS.	588.00 /MO	1,176.00 /MO
1	ROHN45-RRE	EXISTING ROHN45 RADIO TOWER.		
1	C-100-RRE	EXISTING BOGEN 100 WATT AMPLIFYER WITH CEILING SPEAKERS.		
Comments: ALL MAINTENANCE & REPAIR SERVICE IS INCLUDED. CONSOLE:24/7/365. AMPLIFYER SYSTEM:M-F / 8AM-5PM. 84 MONTH ALL INCLUSIVE LEASE PROGRAM. NOTE:UNIT PRICING IS SHOWN FOR CORRECT CALCULATION OF REQUIRED LEASE PAYMENT FOR A TWO POSITION CONSOLE. THE TWO POSITION SYSTEM CANNOT BE SEPERATED.				
			<b>TOTAL:</b>	<b>1,176.00 /MO</b>

AUTHORIZED SIGNATURE \_\_\_\_\_

PRINT NAME \_\_\_\_\_

TITLE/DATE \_\_\_\_\_



53 West Cedar Street- Poughkeepsie- NY 12601

845-471-5520 or 1-800-NYCOMCO

WWW.NYCOMCO.COM

Lease No. 14200-SLE03

**LEASE AGREEMENT**

New York Communications Company, Inc. as Lessor hereby agrees to lease to the undersigned as Lessee subject to the terms and conditions of the face and on the reverse side hereof, the following equipment:

NO. OF UNITS	MODEL	DESCRIPTION
1	TK-790HBK-RRE	Existing Kenwood VHF Control Station: MRD
1	TK-790HBK-RRE	Existing Kenwood VHF Control Station: UC911
1	TK-790HBK-RRE	Existing Kenwood VHF Control Station: NP RESCUE
1	TK-790HBK-RRE	Existing Kenwood VHF Control Station: NP TOWN WIDE
1	TK-6110K2-RRE	Existing Kenwood LB Control Station: NP FD1
1	TK-7160HK-RRE	Existing Kenwood VHF Control Station: UC EMS/FIRE PAGING
1	MAHG-N8MXX-RRE	Harris M7100 800MHz EDACS Control Station: PATROL
1	MAHG-SDMXX-RRE	Harris M7300 800MHz EDACS Control Station: SCAN
1	TK-780HK-RRE	Existing Kenwood VHF Control Station: NYSP C-B
1	TK-780HK-RRE	Existing Kenwood VHF Control Station: NYSP B-C
1	TR-20	CPI Console Tone Remote w/ Desk Microphone
1	MAHG-N8MXX-RRE	Harris M7100 800MHz EDACS Control Station: LID & DISPATCH BACK-UP
Location of Equipment: Town of New Paltz Police Dept, 83 So. Putt Corners Rd, New Paltz, NY 12561		

The lease rate \$ 380.00 per month for 84 months for a period of seven year(s) (called herein the lease term) commencing on the first day of the month following the date of installation of the equipment. Lessee agrees to pay an annual payment of four thousand, five hundred and sixty dollars and no cents(\$ 4,560 .00) for a period of seven year(s) from the effective date of the contract. The first monthly payment shall be due on the first day of the new lease term and the succeeding month until all said number of monthly payments shall have been paid. In the event any payment remains unpaid for a period of sixty (60) days or more after becoming due, Lessor may declare Lessee to be in default by notice in writing, and Lessor may retake possession of any or all of the leased equipment with or without process of law, and without demand or further notice.

The Lessor will install the equipment after Lessor receives notice of FCC approval when applicable. Shipment shall be f.o.b. Lessor's plant, and Lessor shall not be liable for delays in delivery or failure to manufacture or deliver (1) due to causes beyond its reasonable control or (2) to acts of God, acts of the Lessee, acts of civil or military authority, priorities, fires, strikes, floods, epidemics, war, riot, delays in transportation or car shortages, or (3) inability due to causes beyond its reasonable control to obtain necessary labor, materials, components or manufacturing facilities. In the event of any such delay, the date of installation shall be extended for a period equal to the time lost by reason of the delay. NYCOMCO agrees that three years from lease equipment installation "effective date", and assuming 36 payments have been received, we will remove any control/base station radios, mobile radios and portable radios, which will be replaced by radios provided by the County for operation on a new County wide radio system, without penalty. The lease will be prorated to reflect the reduction in the monthly cost of equipment removed. The balance of the equipment will remain covered by this lease agreement.

SIGNED: New York Communications Company Inc.  
 BY: \_\_\_\_\_  
 Jenna Riess  
 Secretary

NAME: Town of New Paltz Police Department  
 ADDRESS: 83 So. Putt Corners Rd  
 New Paltz, NY 12561

SIGNED: \_\_\_\_\_

Effective Date: \_\_\_\_\_  
 End Date: \_\_\_\_\_  
 (To be filled in by NYCOMCO)

DATE: \_\_\_\_\_



**NEW YORK COMMUNICATIONS COMPANY, INC.**

53 WEST CEDAR STREET ♦ POUGHKEEPSIE, NY 12601  
 (845) - 471-5520, FAX (845) - 471-5593

WWW.NYCOMCO.COM

LEASE ORDER: 272822-00  
 DATE: 9/23/15  
 SALESREP: WILLIAM TUTHILL  
 LEASE #: 14200 -SLE-03  
 EXPIRATION DATE:

Bill To: 14200  
 NEW PALTZ PD TWN  
 83 SOUTH PUTT CORNERS ROAD  
 SUITE #1  
 NEW PALTZ NY 12561  
 CUSTOMER CONTACTS: Chief Joe Snyder      PHONE: 255-1323

QTY	MODEL	DESCRIPTION	UNIT PRICE	TOTAL
1	TK-790HBK-RRE	EXISTING KENWOOD VHF C/S:MRD	25.00 /MO	25.00 /MO
1	TK-790HBK-RRE	EXISTING KENWOOD VHF C/S:UC911	25.00 /MO	25.00 /MO
1	TK-790HBK-RRE	EXISTING KENWOOD VHF C/S:NEW PALTZ RESCUE	25.00 /MO	25.00 /MO
1	TK-790HBK-RRE	EXISTING KENWOOD VHF C/S:NEW PALTZ TOWN WIDE	25.00 /MO	25.00 /MO
1	TK-6110K2-RRE	EXISTING KENWOOD LB C/S:NP FD1	25.00 /MO	25.00 /MO
1	TK-7160HK-RRE	EXISTING KENWOOD VHF C/S:UC EMS/FIRE PAGING	25.00 /MO	25.00 /MO
1	MAHG-N8MXX-RRE	HARRIS M7100 800MHZ EDACS C/S:PATROL	55.00 /MO	55.00 /MO
1	MAMW-SDMXX-RRE	HARRIS M7300 800MHZ EDACS C/S:SCAN	55.00 /MO	55.00 /MO
1	TK-780HK-RRE	EXISTING KENWOOD VHF C/S:NYSP C-B	25.00 /MO	25.00 /MO
1	TK-780HK-RRE	EXISTING KENWOOD VHF C/S:NYSP B-C	25.00 /MO	25.00 /MO
1	TR-20	CPI CONSOLE TONE REMOTE W/DESK MIC	15.00 /MO	15.00 /MO
1	MAHG-N8MXX-RRE	EXISTING M7100 800MHZ EDACS C/S: LID & DISPATCH BACK-UP	55.00 /MO	55.00 /MO
Comments: 84 MONTH ALL INCLUSIVE LEASE PROGRAM, INCLUDES 24/7/365 MAINTENANCE & REPAIR SERVICE ON CONTROL STATIONS.			<b>TOTAL:</b>	<b>380.00 /MO</b>

AUTHORIZED SIGNATURE \_\_\_\_\_

PRINT NAME \_\_\_\_\_

TITLE/DATE \_\_\_\_\_