



Town of New Paltz  
Highway Department  
P.O. Box 550/52 Clearwater Road  
New Paltz, NY 12561  
(845) 255-5050 Fax: (845) 255-0191  
Chris Marx [highways@townofnewpaltz.org](mailto:highways@townofnewpaltz.org)  
JoAnn Cross [highwaysecretary@townofnewpaltz.org](mailto:highwaysecretary@townofnewpaltz.org)

Dear Board Members,

As you are aware we are facing a difficult year with respect to financing, supply, and health.

During the 2021 budget cycle I requested \$200,00.00 for a new heavy dump truck to replace one of our 2011 Internationals that continues to give us engine issues. With only 38,000 thousand miles on it, it has racked up well over \$40,000 in repair costs.

During the 2022 budget cycle the board approved \$75,000 of taxpayer monies along with \$75,000 in ARPA monies for a total of \$150,000 of the requested \$200,000.

Due to supply issues worldwide in the truck industry, new trucks, large and small are predicted to have a build date sometime in late 2024 or 2025. This along with dealers not being able to provide a price quote for trucks until then has forced me to look in a different direction for fleet maintenance and replacement.

We will have to keep are current fleet up and running in addition to building out one of the older B&G dump trucks to assist with snow removal.

During this two-to-three-year zero availability in trucks I have investigated what the towns other needs may be in the meantime. In 2012 the town purchased a E80 Hyundai excavator. This machine is used in every department in the town, year-round. It is used for water main breaks, brush pick up and everything in between.

Recently, the machine has started giving us trouble with the electrical system. A blower motor overheated and started a wiring harness melt down. We have done a field repair and until today it was working until something with the charging system stopped working. We are hoping to make repairs soon and might have to rent a machine to finish brush pick up.

There is a new machine, a direct replacement for ours, which was ordered last year by A. Montano for their sales fleet that just came in. According to the dealer it will be the only one available for this year. This machine is on contract through Sourcewell and comes with a 5-year warrantee. The cost is \$76,373.00 after the trade in of our old machine for \$35,000.

I have talked with Jean and she believes that this can be purchased with the appropriated ARPA monies if board approved. I further request that the \$75,000 that was allocated in the 2022 budget for equipment-be put into the Equipment Reserve Fund, specifically for the future purchase of a truck when they become available in the next few years.

I have included a list of our fleet along with equipment and a picture of the excavators wiring issue. I believe we have an opportunity to replace a vital piece of equipment and that in the end will save on repair costs and rentals. With the challenges we face with blacktopping we will be doing a lot of prep work for paving in the future and a dependable machine will go a long way to get all of that work done.

Chris.

# A. Montano Co., Inc.

571 Route 212  
 Saugerties, NY 12477  
 Website: [www.amontanoco.com](http://www.amontanoco.com)  
 Email: [larry@amontanoco.com](mailto:larry@amontanoco.com)

Phone (845) 247-0206  
 (845) 246-4056  
 Fax (845) 247-9321  
 Larry Hughes (845) 532-4455

## SALES QUOTE

<b>Name:</b> T/O NEW PALTZ	<b>Date:</b> 4/18/2022
<b>Address/Contact:</b> MARK	<b>Item:</b> 3HY419
<b>Office Phone:</b> <b>FAX:</b>	<b>SOURCEWELL #032119-HCE</b>
<b>Cell Phone:</b>	

Equipment Description	Selling Price
2022 HYUNDAI R-80 EXCAVATOR CAB, HEAT, A/C, STEREO, FREIGHT/PREP 3 YEAR WARRANTY	\$ 98,336
WAIN ROY RIGID COUPLER, 24' BUCKET HYDRAULIC THUMB	\$ 8,937
<b>SUB TOTAL</b>	<b>\$107,273</b>
TRADE IN 2013 HYUNDAI R-80 S/N-440	\$ 35,000
<b>OPTION:</b> 5 YEAR/5000 HOUR FULL WARRANTY - <u>\$4,100</u> 5 YEAR/5000 POWER TRAIN WARRANTY - \$3,320	
<b>TAX</b>	<b>\$ EXEMPT</b>
<b>CUSTOMERS APPROVAL SIGNATURE:</b>	
<b>TOTAL BALANCE</b>	<b>\$ 72,273 76,373</b>
<b>X</b>	

TRUCK #	VIN #	TRUCK DESCRIPTION	MILEAGE
B6	1GBJK34K58E190683	2008 CHEVY 3500	86,649
524	1HTWPAZT1CJ626599	2011 IH	40,259
529	1HTWPAZT4CJ626600	2011 IH	41,077
526	1HTWLAZRXCJ626603	2011 IH	39,753
533	2FZHACV76AV55555	2006 STERLING	195,214
525-H	1HTMPAFL45H688262	2005 IH	BLOWN MOTOR
527-H	1HTJTSKL2BJ394809	2011 IH	51,250
531	1HTWZAHR74J090064	2004 IH 7600	77,214
503	1HTSEAR0TH277043	1996 IH 4800	59,166
525	1GCHK24U55E296777	2005 CHEVY 2500	125,968
538	1FDWF3651GEC85344	2006 FORD F-350 BUCKET	89,757
524	1FT7W2B67DEA57220	2013 FORD F-250	72,597
521	1M2AX34C8GM010411	2016 MACK GU	12,945
530	1GC1KUEGIGF233128	2016 CHEVY 2500	57,935
530-D	1M2AX34C6GM010410	2016 MACK GU 432	12,945
B1	1FTNF21528EE12428	2008 FORD F-250	99,221
528	1FVACXDC77HY11173	2006 FREIGHTLINER BUCKET	81,305
B4	1HTMMAAL94H607285	2004 IH 4300	11,787
B5	1GT02VEG0GZ150371	2015 3500 HD	42,719
537	1GB4KYCG3JF151159	2018 CHEVY	27,439
504	3C6UR5CJXLG150276	2020 DODGE RAM 2500	10,554
MECH	3C63R3AJ5JG407960	2018 DODGE	8,954
		2020 FREIGHTLINER HOOKLIFT	1,483
		3ALACXFE3LDMD9602	
		LEAF TRUCK 505	
		LOADER 506	
		BACKHOE 507	
		JOHN DEERE Y 509	
		JOHN DEERE G 508	
		2012 Hyunai 80	
	**AS OF MAY 10,2022**		